

Message Text

LIMITED OFFICIAL USE

PAGE 01 MANAGU 03637 302314Z

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ACTION EB-07

INFO OCT-01 COME-00 ISO-00 /008 W

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R 302235Z JUL 76

FM AMEMBASSY MANAGUA

TO SECSTATE WASHDC 757

LIMITED OFFICIAL USE MANAGUA 3637

E.O. 11652: N/A

TAGS: EAIR, BEXP, NU, BTRA (KINGSTON, WILLIAM G., JR.)

SUBJECT: CIVAIR: LANICA EQUIPMENT

REF: STATE 187982; MANAGUA 3427

1. EMBASSY CONTACTED MURCIANO IN MANAGUA TODAY, MURCIANO AGAIN LEAVES FOR US LATER TODAY, AND HE WILL TRAVEL TO VARIOUS CITIES. HE WILL BE IN MIAMI ON THURSDAY, AUGUST 5, AND WOULD LIKE TO MEET WITH KINGSTON ON THAT DAY. MURCIANO REQUEST THAT KINGSTON CALL LANICA OFFICE IN MIAMI, TEL. 524-5524, ON WEDNESDAY, AUGUST 4 IN ORDER TO CONFIRM APPOINTMENT.

2. LANICA IS STILL WEIGHING ALL OPTIONS WITH REGARD TO ACQUISITION OF NEW AIRCRAFT. THE AIRLINE IS DEFINITELY INTERESTED IN USED AIRCRAFT SINCE IT IS APPARENTLY NOT WILLING TO MAKE A LARGE INVESTMENT. EMBOFF FEELS THAT LANICA'S MANAGEMENT DOES NOT THINK ALONG LINES OF A MODERN, LARGE-SCALE AIRLINE OPERATION; LANICA APPEARS TO STILL BE OPERATED IN A VERY LOOSE, INFORMAL MANNER. ALTHOUGH THE SEVERE SHORTCOMINGS OF LANICA'S PRESENT EQUIPMENT FORCES IT TO SEEK NEWER, BETTER AIRCRAFT, ITS MANAGEMENT IS NOT PREPARED TO SPEND MUCH MONEY. HENCE, U.S. SUPPLIERS WILL FIND NEGOTIATIONS WITH LANICA SOMEWHAT DIFFICULT. THEBERGE

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Message Attributes

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